

Tree Roots 1, Property Manager 0

Location: Bondi Junction, Sydney
Occupants: Upstairs couple, Downstairs couple with young boy 4 years old
Home: Block of flats 1 up 1 down
Trees in Vicinity: Liquid Ambar, Ivy

This case study is an example of what it can cost to postpone a decision. It's heartbreaking when I tell you it wasn't just preventable, but EXPECTED.

December 3rd 2009

Attended blocked drain. Cost to cut roots and survey Combo \$451.00

Pipes were old but in good condition, even with the tree roots growing through cracks in the pipe joints, the integrity of the pipe structure was not compromised.

January 4th 2010

Invitation to apply Vaporooter. The optimal moment to apply Vaporooter within 6-8 weeks is January 20th 2010, cost \$563.00. The property manager took no action and the optimal date passes.

March 15th 2010

Reminder suggesting tree roots will be regrowing in pipe and urgent action required was sent to property manager.

March 29th 2010

8 weeks after optimal application date passes, We contact the property manager one more time via email to see if the owner was at all interested in applying Vaporooter.

Property manager confirms he has not put the request to the owner but would do so within hours.

Owner of property contacted at the "last minute" to go ahead with the application of Vaporooter.

We proceed to the client's site with intention of applying Vaporooter. Before applying Vaporooter, we carry out a CCTV survey of the sewer line to reveal the sewer line was re-infested with tree roots. With 70-80% of the pipe diameter blocked with tree roots, Vaporooter cannot be applied. The tree roots must be re-cut at an approximate cost of \$740.00.

We will apply Vaporooter in 6-8 weeks (mid- late May 2010) at the same cost as would have been originally in January: \$563.00.

Additional unnecessary cost \$740.00 PLUS the inconvenience of 2 days of having to re-cut the tree roots that grew back aggressively.

Moral of the story

It rarely pays to put off the inevitable. With tree roots, they continue to grow. The question is not IF they are going to block your drain again, but rather WHEN.

**Ask us about the 100% 12-month Vaporooter guarantee.
It's a lot less expensive to prevent tree roots from growing
than it is to constantly cut them!**